

V.P.S.B. No. 9

GREEN MOUNTAIN POWER CORPORATION  
ENERGY STORAGE SYSTEM SERVICE

- AVAILABLE:** Throughout the Company's service territory until September 30, 2022 unless otherwise ordered, subject to the annual MW limitations and provisions stated below.
- APPLICABLE:** This program is applicable to Residential and General Service Non Time of Use Customers who wish to lease eligible energy storage equipment, and agree to install and operate it, while allowing the Company to control the equipment.
- GENERAL:** Customers electing the Energy Storage Tariff will lease an Energy Storage System owned by GMP, which will be installed in their home by manufacturer-certified contractors who are on GMP's participating installer list. The Energy Storage System can provide Customer with whole-home backup power during a Grid outage. Duration of backup power will depend on the amount of energy stored in the Energy Storage System at the time of outage and the customer's energy consumption during the outage. The Energy Storage Service also provides Green Mountain Power with the ability to access and control the Energy Storage System for the purpose of reducing power costs for all customers.

**1. Eligible Customers:** Participation in the Program is open to eligible GMP Residential and General Service Non Time of Use Service Customers, who meet the following criteria:

- Have reliable Internet access;
- Are the owner of the account address or receive the owner's signed consent to install the Energy Storage System at an account address;
- Are current with all payments due to GMP;
- Have a GMP Smart Meter servicing customer's account

**2. Access to Energy Storage System:** The Energy Storage System installation includes all necessary equipment that provides communication and integration into GMP's energy management platform (the "Platform"). Communication between the Energy Storage System and GMP is via the Platform using Customer's Internet connection, which Customer will maintain. Customer must acknowledge and agree to Energy Storage System communication terms outlined in Paragraphs 13, 14, and 15 in the lease agreement, specifying that GMP will maintain continuous access to the Energy Storage System and the requirements that make this possible.

**EFFECTIVE:** On Bills Rendered on or after June 1, 2020  
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**3. Leased Equipment and Pricing:** GMP will lease the Equipment identified in Table 1 for the term and pricing listed. Participation requires a signed lease agreement. The current lease form that includes all terms and conditions will be provided to Customer prior to selection of this service and installation, and can be viewed on GMP’s website at [www.greenmountainpower.com](http://www.greenmountainpower.com).

| Equipment Description   | Pricing/Term  | Other Charges   |
|---|---|---|
| Two (2) Tesla Energy Storage 2 with integrated inverter unit(s) One Tesla Gateway | \$55/Month for 120 Months (for a \$6600 total lease payment) or Single Up-Front Payment of \$5,500.00<br><br>60-Month renewal option with no monthly fee available; see lease for details | Early Termination: Disconnection Fee: <b>\$450.00</b><br><br>Equipment Charge: Prorated charge is due if customer fails to surrender unit, based upon age of lease at Termination. See Paragraph 4 below. |

Table 1

As Lessor, GMP will maintain ownership of the Energy Storage System for the entire term of the lease. The lease includes both the equipment costs and a contribution toward installation costs of \$2,200 for a total lease cost of \$16,300. Certain installations may exceed this contribution toward installation costs, either because the installation itself is atypical or due to installation charges of the Manufacturer certified installer participating in the program and chosen by the Customer. In the event actual installed costs exceed the GMP Lease contribution toward installation, additional costs will be disclosed to the Customer prior to installation, will be billed separately to the Customer by the installer directly, and shall not be a part of the lease agreement. Should customer wish to cancel participation in the Energy Storage System tariff due to such increased installation costs, Customer may do so prior to installation with no further obligation to GMP. Customer will be billed for the Energy Storage System in accordance with the lease agreement and will be enrolled in GMP’s ebilling.

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**4. Fees Due for Early Termination:**

- (a) GMP Termination: GMP may terminate the lease agreement at any time prior to the end of the term by providing notice to Customer ("GMP Early Termination"). Within 30 days' notice of GMP Early Termination, Customer shall surrender the Energy Storage System to GMP or Manufacturer (by allowing one or both of them to remove the Energy Storage System from the Home) in the same condition it was in at the time of installation, ordinary wear and tear excepted. In the event that Customer does not surrender the Energy Storage System as provided herein, Customer will be billed an Energy Storage System Equipment Charge as set out in subparagraph (c). If Customer has pre-paid for the Energy Storage System as provided in subparagraph (d), then after surrendering the equipment Customer will receive a credit representing a pro-rated refund, based on the remainder of the lease term (e.g. if 48 of the 120 months remain in the term, then Customer will receive  $48/120 * \$5,500 = \$2,200$ ). Customer will be responsible for repairing cosmetic damage to their home resulting from the removal of the Energy Storage System.
- (b) Customer Termination Disconnection Fee: Customer may terminate the lease agreement at any time prior to the end of the term by providing notice to GMP ("Customer Early Termination"). In the event of Customer Early Termination, a disconnection charge of \$450 will be billed to the Customer.
- (c) Energy Storage System Equipment Charge: Within 30 days of GMP or Customer Early Termination, Customer shall surrender the Energy Storage System to GMP or Manufacturer (by allowing one or both of them to remove the Energy Storage System from the Home) in the same condition it was in at the time of installation, ordinary wear and tear excepted. In the event that Customer does not surrender the Energy Storage System as provided herein, Customer will be billed the Energy Storage System Equipment Charge as follows:  
The Energy Storage Equipment Charge is prorated on a base Equipment Charge of \$14,100.00, spread over a 120-month term. For example, if Customer or GMP terminates the lease agreement in month 50, and Customer does not surrender the

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Energy Storage System as provided in the lease agreement, Customer will incur an Equipment Charge calculated based on the remaining lease term, as follows:

$$\begin{array}{rcccccc} \$14,100.00 & / & 120 & & *70 & = \$8,225 \text{ Total} \\ \textit{Equipment Charge / Total Months in Term} & & & & \textit{* Unexpired Term} & = \textit{Equipment Charge} \end{array}$$

The Equipment Charge is due within 30 days of being invoiced for the same.

- (d) If Customer has pre-paid for the Energy Storage System, then after paying the Disconnection Fee in subparagraph (b) and surrendering the equipment, Customer will receive a credit representing a pro-rated refund, based on the remainder of the lease term (e.g. if 48 of the 120 months remain in the lease agreement term, then Customer will receive  $48/120 * \$5,500 = \$2,200$ ).

**5. Access to Energy Storage System, Internet Access, and Customer data:** The lease agreement includes an acknowledgement stating that the Customer agrees that the Energy Storage System requires: (i) a working and reliable internet access in Customer's home that is positioned to communicate reliably with the Energy Storage System; (ii) a user account for the Energy Storage System where applicable; (iii) other system elements that may be specified as required by the Manufacturer of any of the equipment (i.e. smart phone apps); and (iv) BECAUSE THE BATTERY EQUIPMENT CAN BE DEPLETED AT ANY TIME, CUSTOMER SHOULD NOT RELY EXCLUSIVELY ON THE BATTERY EQUIPMENT TO POWER LIFE-SUPPORTING EQUIPMENT. Through the Energy Storage System customer acknowledgement in the lease, Customer agrees that GMP may access the Energy Storage System remotely for program purposes, and to monitor energy usage and discharge, performance, perform diagnostics, and upgrade firmware. Customer also acknowledges that only the energy in the battery at the time of a grid outage will be available for backup power services as well as any additional energy produced by Customer's onsite solar system during that outage, if any. After installation in accordance with the lease, it is Customer's responsibility to ensure that Customer has all required system elements and that such elements are compatible and properly configured. Customer is responsible for all fees

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charged by Customer's Internet service provider ("ISP") in connection with participation. Customer also acknowledges responsibility for compliance with all applicable agreements, terms of use/service, and other policies of the Energy Storage System Manufacturer and the Customer's ISP.

**6. Annual Participation:** The aggregate amount of energy storage capacity to be installed in a single calendar year through the Energy Storage Service shall not exceed 5 MW. GMP shall notify customers when the maximum annual capacity has been met with a notation on the GMP website.

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